THE WINGFOOT CLAN 1965 Sales, Income

GOODYEAR ATOMIC CORPORATION

Portsmouth Area Gaseous Diffusion Plant

A Subsidiary of THE GOODYEAR TIRE & RUBBER COMPANY

VOLUME XIII

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NUMBER 5

Cost Improvement A Necessity

Program Gains Momentum

(EDITOR'S NOTE: This is the first in a series of articles on the Cost Improvement Program at Goodyear

The war on cost improvement is a never ending process.

Goodyear Atomic, since its incepon, has been a leader in this war. Whenever and wherever possible, the Company has found ways and means to save money and equipment.

Recently, the cost improvement program at Goodyear Atomic has gained momentum. This momentum is the result of a similar program initiated by Dr. Glenn T. Scaborg, chairman of the Atomic Energy Commission, in which the Commission and all its contractors are participating. This is part of a nationwide program started by President Johnson in 1964. At that time, the President signaled the start of a systematic and long - range Government - wide cost improvement program. The program calls upon all government agencies to conduct government business at the lowest possible cost consistent with maintaining high standards of quality and performance.

Efforts to reduce costs can be senarated into three categories: (1) cost improvement, (2) cost avoidance, and (3) program curtailment.

Cost improvement refers to actual hard savings in organizing programs that flow from the discovery or development of a more economical way of doing a job. It refers to actions which reduce costs without diluting the quality or significant quanty of the service being performed.

Cost avoidance is a term generally used to describe actions of a preventive nature - actions which take

AECU Elects 1966 Officers

The annual meeting of the Atomic Employes Credit Union was held last month.

Employes elected to serve on the bard of Directors were L. T. Oyler, safety: F. S. Voss, works laboratory: and H. H. Stoops, standard practice. E. P. Plummer, janitorial services, was relected a member of the Credit Committee, and C. A. Cottle, general manager's office and B. Murnain, Jr., cascade operations, were elected to the Audit Committee.

The Board of Directors elected M. T. Trowbridge, reproduction, president of the Credit Union. This is the sixth consecutive year Trowbridge has served in this capacity.

place before a service is performed or a product is produced.

Program curtailment is the method of saving by cutting down or eliminating activities for various reasons the activities may have become obsolete or marginal.

To carry out this improved program at Goodyear Atomic in an efficlent and intelligent manner, management established a new position

Special Assistant to the General Manager, L. D. Hochberg was selected to fill this position and one of his major responsibilities is to study and investigate management and process innovations designed to continue economic improvements in plant operations.

In addition, the training department was instructed to develop and conduct a program on cost improvement. This program which will extend through the first half of 1966 started January 12. The name of the program is "Let's Talk Costs."

The second article in the Clan will deal with the "Let's Talk Costs" program and what it should accomp-

Gleim And Mutter Promoted: Lozier Transferred To Logan

C. L. Jenkins, manager, purchasing and materials division, announces the promotion and transfer of personnel in his division. All changes take place April 1.

G. A. Poole, assistant purchasing agent, is announcing his retirement.

O. E. Gleim, buyer, sr., is appointed assistant purchasing agent.

R. M. Lozier, buyer, sr., is transferring to the purchasing division of Goodyear-Logan.

Eugene Mutter, general foreman, receiving, shipping, and janitor service, is promoted to buyer, purchasing department.

R. T. Glass, general foreman, stores, is transferred to general foreman, receiving, shipping, and janitor service.

C. R. Ray, section head, surplus and salvage sales is transferred to general foreman, stores, surplus and salvage sales.

Gleim came to Goodyear Atomic on March 16, 1953, as a buyer. He was promoted to buyer, sr., Jan. 16, 1958.

He is a graduate of Ohio University where he majored in electrical engineering.



Lozier, a graduare of Tri-State College, Angola, Indiana, started his career with Goodyear - Akron on Jan. 3, 1952, as a member of the production

R. M. Lozier squadron, In August, 1952, he was made a staff trainee and on March 16, 1953, transferred to Goodyear Atomic as a buyer, jr. He was promoted to buyer in November, 1956 and to buyer, sr. on Sept. 1, 1962.

Mutter was employed by Goodyear Atomic as a materials man on June





O. E. Gleim

Eugene Mutter

1, 1953. He was promoted to foreman of the receiving department in January, 1954, and to general foreman April 1, 1955.

Work By Day -School At Night

R. N. Hoskins, mechanical development, and G. L. Russell. chemical operations, have been busy individuals these past four months. Both men are working for a college degree.

During the past school semester, Russell took two math courses at the Ohio University Chillicothe branch and three other courses at the Portsmouth branch, a total of 14 hours.

Hoskins took two courses at the Chillicothe branch, one each at the Portsmouth and Lancaster branches, and one on plantsite for a total of 15 hours.

Working eight hours a day and going to school at night did not affect their grades, Russell got three A's, a B and a C; Hoskins got four A's and a B.

Set All-Time Peaks

Goodvear sales in 1965 rose to a record \$2,226,256,469, while net income was at an all-time high of \$109,228,042, Board Chairman Russell DeYoung announced this month.

The worldwide sales figure represented an increase of \$215,635,083, or 10.7 per cent, over 1964 sales of \$2,010,621,386.

Consolidated ner income for the year rose \$9,076,084, or 9.1 per cent, over the 1964 net of \$100,151,958. The 1965 ner was equivalent to \$3.06 per share of common stock, compared with \$2.81 per share in 1964. Both are based on 35,706,296 shares outstanding as of Dec. 31,

George Transferred To Goodyear-Logan

S. V. George, utilities maintenance, will transfer to Goodyear-Logan on March 1.

George joined: Goodyear in Janhary, 1942, as an apprentice machinist. He was assigned to the apprentice training program but a bitch in the U.S. Navy



during W W II S. V. George

interrupted this training. Following his discharge from the service, he returned to Goodyear to complete his four-year training program.

Upon completion of the apprentice program he was assigned to the engineering squadron and later transferred to Plant C in equipment engineering.

In May, 1953, he transferred to Goodyear Atomic as an assistant foreman in the plant engineering and maintenance division.

He was promoted to foreman in January, 1955, and to general foreman in February, 1958, the position he now holds.

Steve, his wife Helen, and their three children reside in Chillicothe.

Plant Guards **Elect Officers**

The officers of Local 66 of the United Plant Guard Workers of America elected to serve for the year-1966 are as follows:

President-C. H. Canter Vice President-R. E. Munn Financial Secretary and

Treasurer-E. R. Weakland Recording Secretary-

E. G. McClay Grievance Committeeman-R. G. Brewer

Contract Committeeman-W. M. Bright

Trustee-3 years-J. T. Rhea Trustee-2 years-W. O. Knauff Trustee-1 year-

W. T. Schweinsburg Sgt. of Arms--A. E. McCoy Guide-E. L. Murphy

quarterly sales and earnings in history during the final quarter of 1965, DeYoung disclosed.

Sales in that period totaled \$625,-811,630. They compare with fourth quarter 1964 sales of \$541,555,046. and with the previous quarterly sales record of \$555,413,000 achieved in the second quarter of 1965,

Net income in the fourth quarter of 1965 was \$31,214,777. In the corresponding 1964 quarter it was \$28,575,599. The previous high for quarterly net income was \$28,606,-000, also registered in the second quarter of 1965. Per share earnings were 88 cents in the final quarter of 1965, compared with 80 cents a year earlier.

Capital expenditures for expansion, modernization and replacement rose to a record \$158,994,238 in 1965. This compares with \$108,037,-.979 in 1964.

"Despite 1965's record-breaking performance," DeYoung said, "we believe our company is on the threshhold of the greatest growth period in its history. We see excellent growth in every area of our business, and our facilities, products, organization and distribution have been conditioned to take advantage of the tremendous markets that lie ahead."

The increase in common stock dividends in the third quarter of 1965 from the annual rate of \$1.15 to \$1.25 a share boosted total dividends for the year to \$42,509,-425, compared with payments of \$39,307,814 in 1964.

DeYoung also announced a multimillion-dollar shoe products plant in Madisonville, Ky., and authorization of more than \$300,000 in new equipment for the existing plant in Windsor, Vt.

The southwestern Kentucky site was selected largely because it is geographically near a substantial portion of the company's shoe products customers, he said.

Kramer Promoted To Conf. Leader



R. C. Kramer, engineering costs and property records, has been transferred to the Industrial Relations Division as conference leader in the training

R. C. Kramer department. This transfer and promotion became effective Feb. 1.

Kramer came with Goodyear Atomic on Nov. 17, 1954, as a junior accounting clerk in the accounting and budget department.

On June 1, 1963, he was transferred to engineering costs and property records as an accounting clerk.

Kramer attended the Portsmouth branch of Ohio University where he received an associate of arts degree in business.

Employes Attend Seminar On Importance Of Computers

A few weeks ago the uranium control and data processing subdivision conducted a supervisional seminar entitled "Computers and Their Uses."

The purpose of the seminar was to acquaint employes with the use, function, and need of the computer.

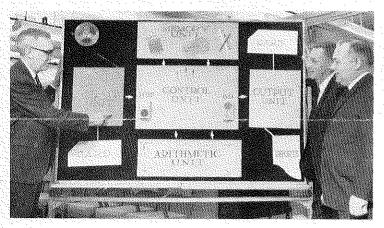
The seminar which was divided into five sessions covered the following subjects: History and Development of Computers; Computer Characteristics, Steps Necessary to Program A Computer, Computer Applications, and Economics Surrounding the Use of the Installed Computers at Goodyear Atomic.

It can be concluded from the sem-

- 1. Computers are here to stay. The number on order and number installed easily prove this statement.
- 2. Computers of the future will continue to use miniaturized electrocic components rather than electromechanical devices to further increase speed and reduce maintenance.

- 3. Computers alone have the capability of storing alterable instructions which primarily differentiates them from other types of calculating devices.
- 4. Programming is a ser of instructions which causes the computer to perform in a desired fashion. Each computer language (machine instructions) is bound by its own set of rules.
- 5. Computers must be effectively and efficiently utilized if they are to meet economic considerations. They are expensive and the planned use of them should lead to savings and/or provide needed information not otherwise avail-

The sessions were conducted by A. H. Wernecke, superintendent, uranium control and data processing; C. P. Work, data processing; G. J. Williams, programming and hand computing; and P. E. Forsyth, data processing.



SUPERVISIONAL SEMINAR. Three of the four men who conducted the seminar review part of the visual aid material used during the five-session presentation. C. P. Work, left, data processing, explains his part of the program to G. J. Williams, center, programming and hand computing and P. E. Forsyth, data processing.

Employes Take Reserve Cruise

"A winter vacation in Florida" -- sounds wonderful, doesn't it?

O. G. Nice, electrical maintenance, A. W. Reynolds, utilities maintenance and A. W. Remy, machine shop, have just returned from a twoweek training cruise with the U.S. Naval Reserve. The men are members of Reserve Division 4-107 which meets each week at the Naval Reserve Training Center in Portsmouth.

The training cruise started in Philadelphia aboard the USS Barton, DD732. During the cruise to and from Miami, members of the crew participated in sonar training and aircraft and surface gunnery

During the ship's stay in Miami, weekend leave was granted to the

On the return trip to Philadelphia, the ship was caught in a four day gale. The storm caused approximately \$30,000 damage to the ship.

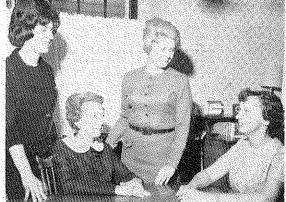
The three men have over 20 years of service in the Naval Reserve. Nice holds the rate of Chief Electrician; Reynolds, Chief Motor Machinist; and Remy, Warrant Ma-

Marianne Sanson Wins Third Place

Marianne Sanson, daughter of H. R. Sanson, special and mechanical shops, was a third place winner in the Senior Division of the 19th National "Make It Yourself With Wool" contest held in Portland, Ore. last month.

For being a third place winner, she received a \$100 savings bond and wool yardage from the American Wool Council.

While attending this national contest, Marianne was one of two girls voted "most photogenic," Her picture will appear in the April issue of "Tecn" magazine.



WOMEN'S CLUBS ELECT OFFICERS. The officers of the Perismouth Club (left) are, left to right, Mrs. G. P. Zoellner (D-227), vice-president; Mrs. J. L. Scribner (D-811), treasurer: Mrs. A. L. Cardenas (D-525), secretary; and

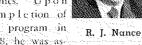


Mrs. B. G. Noel (D-858), president. The officers of ti Jackson Club are, left to right, Mrs. W. M. Clements (D-711), vice-president; Mrs. A. J. Blair (D-712), president; and Mrs. Quill England (D-711), secretary.

Nance Will Celebrate 40 Years' Service; Chase To Complete 25

R. J. Nance, superintendent, shops maintenance, will celebrate 40 years of continuous service with Goodyear

On Feb. 26, 1926, Nauce entered the apprentice mechanics training program which is designed to train and develop skilled mechanics. Upon completion of this program in 1928, he was assigned to the machine shop.



In 1945, Nance was named production superintendent of Wingfoot Homes at Litchfield Park in Arizona. In early 1947, he was promoted to plant superintendent and later that year was transferred to Goodyear-New Bedford as acting manager of engineering.

In 1948, Nance was transferred to foreign operations as manager of engineering at Goodyear's plant in Bogor, Java.

Upon his return to U. S., he was named manager of the tool engineering staff at Goodyear Aircraft. He held this job until his transfer to Goodyear Atomic, He has been in his present position since Dec. 9,

Mr. and Mrs. Nance (Margery) live in Chillicothe.

R. W. Chase, cascade area 2, will become a 25-year veteran with Goodyear on March 3.



Chase started his career at Goodyear - Akron in 1941 as a member of the production squadron, In 1943, he transferred to Goodyear-Houston and after working in that plant for

R. W. Chase

eight years returned to Akron where he was given various assignments in the synthetic rubber program.

In May, 1953 Chase came to

Goodyear Atomic as general foreman, process area. After spending a year in training at Oak Ridge he was given the assignment to assist in the initial start-up of the X-330 building. In December, 1954 he was promoted to area supervisor, the position he now holds.

Mr. and Mrs. Chase. (Rowena) live in Pikeron.

Employe's Daughter Completes Training

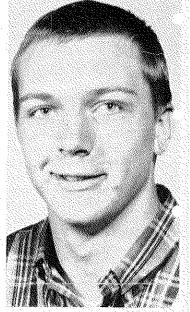
Brenda Tulloh, daughter of M. C. Tulloh, compressor shop, has completed ber basic training at Lackland Air Force Base at San Antonio, Tex.

Upon completion of her basic training. Airman Tulloh received the highest rating awarded trainees, that of "Highly Qualified."

After a short leave at home, Brenda reported to Travis Air Force Base in California for eight months of administrative air traffic training. Upon completion of this period of training, she may receive an overseas assignment.



Brenda Tulloh



Eric Humston

Prince Of Peace Essay Contest Won By Employe's Son

Eric Humston, son of F. P. Humston, police department, is one of three state winners in the Prince of Peace essay contest sponsored by the Ohio Council of Churches.

Each state winner is awarded an all-expense paid trip to New York

Eric, a junior at Valley High School, is a member of the National Honor Society, scholarship team and a member of the football, track ar basketball teams. He has been class president for two years.

New Arrivals

Mr. & Mrs. G. E. Williams, three department), son, Scott Alan.

Mr. & Mrs. J. J. Ward, (materials sampling & testing), daughter Jennifer Leigh.

Mr. & Mrs. E. F. Marsh, (cascade coordination), son, Terrence Eugene.

Mr. and Mrs. R. H. Nimitz, (operations analysis department), son, Nickolaus, Andrew,

Mr. and Mrs. R. E. Schisler, (process area IV), son, Rodney Eric.

President Authorizes Program

Earlier this month the President of the United States announced an increase in the quantities of special nuclear material to be made available home and abroad for peaceful

The quantities of uranium 235 in enriched uranium to be made available are raised from 200,000 to .00,000 kilograms for domestic distribution and from 150,000 to 250,000 kilograms for foreign distribution. The new total of 550,000 is more than 50 per cent higher than the previous total.

The material will be used in recarch and development and as fuel in nuclear reactors, with the bulk of it being utilized in generating electricity. Most of the material will be of low enrichments.

The new determination by the President is expected to cover allocations of material under present domestic licenses and foreign agreements for cooperation and those anticipated in the near future, whether distribution is to be by sale, lease, toll enrichment, or other arrangements. (Toll enrichment services may De provided by the AEC only after December 31, 1968, but contracts for such services may be entered into before that date.) The current schedule of base charges for enriched uranium was announced by the AEC on May 29, 1962. Material for use i the AEC's own facilities is not included in this determination.

Allocation of enriched uranium to a reactor project includes material for the fuel loading, for fuel consumprion over the period of the domestic license or foreign agreement or cooperation, and for the inventory outside of the reactor associated with the manufacture and storage of fuel elements, cooling and shipment of irradiated fuel, and chemical processing of irradiated fuel to recover the remaining uranium and lutonium. The amount of U-235 contained in enriched uranium returned to the AEC is deducted from the amount supplied by the AEC in computing how much is available for further distribution. The material allocated to a reactor project may not completely distributed for several decades.

As of December 31, 1965, there were in effect in the United States construction permits or operating licenses for 18 power reactors, 5 test actors, 75 research reactors, and 17 itical experiment facilities, and 583 licenses for other uses of special nuclear material, not including the AEC's own reactors, facilities, and uses. Agreements for cooperation in the civil uses of atomic energy are in effect between the United States

BRAIN WASHED

The human brain is a wonderful organ. It starts working the day you are born and never stops until you're called upon to make a speech.

and a large part of the free world, including 34 countries and West Berlin; 16 of these agreements provide for cooperation on power reactors. In addition, agreements are in effect with the International Atomic Encryy Agency and the European Atomic Energy Community (Euratom).

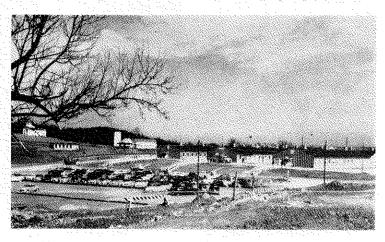
Enriched uranium for peaceful uses is distributed abroad only under civil agreements for cooperation. All such agreements contain a guaranty by the cooperating country that the material supplied will be used ex-

clusively for peaceful purposes. Safeguard provisions allowing inspection of materials, facilities, and records by U.S. or international inspectors are also included, as appropriate.

Charges for this material will result in substantial revenues to the U.S. Government. As nuclear programs develop in the future, it will undoubtedly be necessary to make further determinations increasing the amounts of material to be available.

It is anticipated that Goodyean Atomic will take part in supplying this additional material.

Employes Hired In '53 Have Vivid Memories Of Plantsite



Thirteen years ago this month the first eight employes hired by Goodyear Atomic reported for work.

These employes, as well as many others who came to GAT that first year, should have vivid memories of plantsite—such memories as the inconveniences of temporary office buildings, the presence of mud and dust, the din of construction, and

the thousands of cars that jammed highways and parking lots.

To help the "oldtimers" remember those early days on plantsite, the following poem (written in 1955—with tongue in cheek we call it a poem) and picture are published:

Applications, interviews, clearance, orientation. Standard introduction to this installation.

Assigned to "The Ridge" to learn operations, Meant weeks, yes, months of family separations.

At the Elks Club hiring proceeded full tilt.

Objective—trained people when our plant would be built.

Then Court House, then plantsite, without breaking stride. Talk with your neighbor, arrange for a ride.

Amidst the dust, the mud, the heavy construction, There were bours and hours of intense instruction.

Traffic bumper to bumper, mile after mile, Patience and perseverance came into style.

Box lunches at skid shacks — "odd man" for the cokes, Brief pauses for scuttlebutt and man-type jokes.

From the intra-plant bus, as you'd travel around, Huge buildings appeared, endless storage yards found.

Great strides were made, it seemed, over-night, Is it true a cornfield once occupied this site?

Towers at the north end began shooting steam, And, though 'twas a secret, our plant was "on stream."

There were Bloodmobile visits and United Fund drives, Picnics, Christmas Parties, and Goodyear Wives.

Many fond memories are now in the past. The years will bring others; like these, they will last.

A toast to the future, for you and for me.
The Best Is Yet To Come — At G A T.

The Safety Corner



J. G. EWING, center, water treating, is congratulated by G. H. Reynolds, General Manager, for winning the annual safety slogan contest, Since 1957, Ewing has had two annual winners and 18 monthly winners. Looking on is L. D. Hochberg, special assistant to the general manager, who is chairman of the safety slogan and caption contest committee.

ate ate ate

The annual winner of the Safety Slogan Contest is J. G. Ewing, water treating. His slogan "An Investment In Safety Pays Dividends For Life" was judged best. More than 760 employes participated in the voting, Of the 12 winning monthly slogans, Ewing had six winners.

A. M. Talda, instrument maintenance, who was the winner last year, came in second this year with his slogan, "The Mentally Alert Are Seldom Hurt." His slogan lost by only 11 votes.

The monthly winning slogans for 1965 were as follows:

Drive Wise and Save Lives — C. C. Hobbs, D-711

An Investment in Safety Pays Dividends For Life — J. G. Ewing, D-852

Safety Neglected—Accident Expected — J. G. Ewing, D-852

The Mentally Alert Are Seldom Hutt — A. M. Talda, D-712

Danger Begins Where Safety Ends — J. G. Ewing, D-852

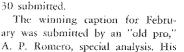
Be Rooted in Safety—Don't be the Sap in Your Family Tree — P. Q. Snyder, D-552

Be Accident-Proof—Not Accident Prone — P. Q. Snyder, D-552
Safety Is Dear When Danger Is Near — J. G. Ewing, D-852
Bet on Safety—It's the Chance of a Lifetime — B. G. Noel (wife), D-858
A Safety Pause is an Accident Cause — J. G. Ewing, D-852
Safety Deferred—Accident Occurred — J. G. Ewing, D-852
Be "Safety Wise" Protect Your Eyes — A. P. Romero, D-525



A. P. Romero

D. A. Detillion, mail and document accounting, is a first-time winner in the safety slogan contest. Though he has submitted a number of slogans, his February entry is his first winner. Detillion's slogan, "THINK TWICE! LESSEN THE PRICE!" was judged the best of





D. A. Detillion

caption, "CHARGE IT TO CARELESSNESS" bested 67 entries.

The safety department urges all employes and members of their families to participate in the slogan and caption contests. The individuals submitting the winning entries receive a cash prize.

Interest Expressed For Investment Club

BUY LOW — SELL HIGH — that is the cry of the investor who plays the stock market.

A group of employes are interested in starting an investment club. If you are interested in learning about the stock market, call Lou Storms, telephone extension 2528 or the recreation office, extension 2158.

THE WINGFOOT CLAN

GOODYEAR ATOMIC CORPORATION
A belowing of the GOODYEAR THE A BUBBLE COMPANY
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Team – Doubles-Singles - All-Events Winners – 1966



MAINTENANCE:

Paul Cravens

Jim Sellars

Al Talda

Bill Lemmon

Robert Schillinger





TEN PINNERS:

lean Ashbanah

Mary Surack

Pat Ferimer

Charlotte Mustard



Many Bowlers Compete In Annual Events

The Women's and Men's Annual Bowling Tournaments for the 1965-66 season have been concluded.

More than 200 employes participated in the team, doubles, and singles events. In the women's events there were 19 teams in the team event, 29 in the doubles and 58 in the singles. Twenty teams participated in the men's team event, 44 in the doubles and 88 in the singles.

The women's team event was won by the Ten Pinners. The Maple Pins from Waverly came in second, followed by the Strikers from Portsmonth. Members of the second place team were Capt. Clara Payne, Marcella Chapman, Jerry Tussey and Layonne Prall. The third place team was captained by Barbara Hickman. Her teammates were Barbara Pfleger, Marty Gilbert and Grace Gable.

With a score of 1198, Lucille Shoemaker and Phyllis Lallow won the doubles event. Carol Overman and Madge Martin were second with a 1153 score followed by Betty Wente and Nathalie Huffman who totaled 1123.

Ingrid Bridwell won the singles, Margaret McNaughton came in second and Tillie Bolt third. The scores were 638, 583 and 580.

Ingrid Bridwell duplicated her singles championship by taking the all-events with a nine-game total of 1726; Lucille Shoemaker was second with 1676 and Tillie Bolt third with a score of 1619.

The men's team event was won by the Maintenance team from Chillicothe. The Hookers from Waverly came in second, followed by another Waverly team, the Laboratory, Members of the Hookers were Capt. Mike Bertasso, Bill Overman, Jim Harshman, Dick Watts, and Olaf Jenkins. Members of the Laboratory team were Capt. John Henry, Frank Voss, Howard Galloway, Giles Kauffman, and Perry Daloisi.

John Thompson and Clyde Holdren won the doubles with a score of 1324, second was Roy Wolff and Ben Murnahan who scored 1284 and third place with 1276 was Bill Levier and Elmer Litteral.

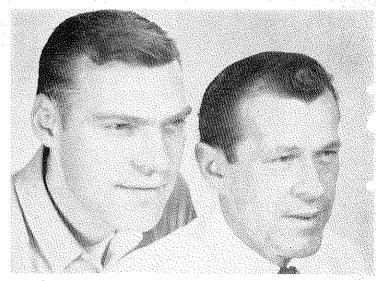
Walt Koester with a big score of 705 won the singles event; Bill Hockenheimer and Carl Yates tied for second with a 687 series.

Elmer Litteral is all-events champion with a score of 1943. Runnerup was Bill Hockenheimer with a score of 1903 followed by Henry Mc-Clelland who totaled 1850,

The first three places of each event will receive trophics at the annual Banquet of Champions.

GUIDING HAND

Too many parents are not on spanking terms with their children.



John Thompson

Clyde Holdren



Phyllis Lallow

Lucille Shoemaker



Elmer Litteral



Ingrid Bridwell



Walter Koester

CLASSIFIEDS

FOR SALE

Rotofiller—\$35. Phone Portsmouth 353-0977.

Sam Snead Champ, Golf Clubs, 4 woods, 7 irons, golf bag, \$45. Waverly 947-4623.

2-year-old Shetland mare pony Sentle & sound, \$40. Beaver 226

Skid chains, 1 complete set for 14' tires, \$3.50. Waverly 947-2944.

Portable baby crib with matress

Used microscope. Good quality. For student's use, Telephone Portsmouth 259-2488.

RCA automatic record player 45rpm, portable, \$12.50, Phone Wa-verly 947-2800.

WANTED TO BUY

Radial Arm Saw. 10" preferre Would consider 10" Bench Saw Telephone Portsmouth 353-0475.

Return Requested

Goodyear Atomic Corporation P. O. Box 628 Piketon, Ohio 45661

BULK RATE

U. S. Postage-PAID PIKETON, OBIO Permit No. 11-

Better Relations With People

In his book, "The Carpenter And You," Dr. Karl Menninger, psychiatrist of Topeka, Kansas, discusses personal problems, among which is the subject of getting along with people. He cites eleven rules governing our conduct with other people, which are worth noting:

Be truly interested in the happiness and well-being of every person with whom you work. Learn the first name of every person with whom you work.

Control your temper, and even if you don't feel like it, show a good, warm attitude.

Be very slow to condemn, but be ready always to praise, to compliment, to show appreciation.

Ask no more of another person than you are ready to give. Be quick to ask forgiveness when you make a mistake. Be quick to forgive another person when he apologizes.

Take a real interest in the welfare of the company. It is your bread and butter. Do your work as well as possible and you will be an inspiration to the next person.

Develop the imagination to see significance in your work. no matter how humble it is. Recognize the place of the person who works over you and let him know that you recognize that place.

If a person blows up or is mean or acts badly, don't resent it. Remember that no man is big enough to hate, and that every person is really big enough to appreciate.

Be kind in every contact with other people, Be gentle,

Be the kind of person you want the other person to be, then more than likely the business of getting along well with others will take care of itself.

Remember that in a dispute a solution is found, not in fixing blame but in giving understanding and mutual helpfulness.

- Taken from THE CARBIDE COURIER